

TRANSCRIPT OF THE 69TH ANNUAL GENERAL MEETING OF FERMENTA BIOTECH LIMITED HELD AT 11:30 A.M. (IST) ON FRIDAY, SEPTEMBER 03, 2021, THROUGH VIDEO CONFERENCING / OTHER AUDIO-VISUAL MEANS

Participants: Directors and Key Managerial Personnel of the Company, Auditors and 44 shareholders.

1. Mr. Sanjay Buch	-	Independent Director, and Chairman of the Board, Audit Committee and Stakeholders Relationship Committee
2. Ms. Rajeshwari Datla	-	Non-Executive Director
3. Dr. Gopakumar Nair	-	Independent Director
4. Mr. Vinayak Hajare	-	Independent Director, and Chairman of the Nomination & Remuneration Committee
5. Ms. Rajashri Ojha	-	Independent Director
6. Mr. Krishna Datla	-	Executive Vice Chairman (Appointee)
7. Mr. Satish Varma	-	Executive Director
8. Ms. Anupama Datla Desai	-	Executive Director
9. Mr. Prashant Nagre	-	Managing Director (Appointee)
10. Srikant Sharma	-	Company Secretary
11. Mr. Sumesh Gandhi	-	Chief Financial Officer
12. Mr. Rajesh Hiranandani	-	Partner of Deloitte Haskins & Sells LLP, Statutory Auditors
13. Mr. Ankit Shah	-	Manager - Deloitte Haskins & Sells LLP, Statutory Auditors
14. Mr. V.N. Deodhar	-	Scrutinizer of the meeting
15. Mr. Pradeep Purwar	-	Secretarial Auditor

Mr. Srikant Sharma, Company Secretary:

“Good morning, ladies and Gentlemen. I welcome all the shareholders of Fermenta Biotech Limited to the 69th Annual General Meeting. The time is now 11:33 a.m. As stated in the AGM Notice and in accordance with the provisions of the Companies Act, 2013, SEBI Listing Regulations and various circular issued by the Ministry of Corporate Affairs and the SEBI, this meeting is being convened electronically through Video Conferencing

or Other Audio-Video Means and without physical presence of the members at a common venue, this is in view of the restrictions and the directives issued by the Government.

We have the requisite quorum present for the meeting , I call the meeting in order.

It is an honour to have with us our distinguished Board members and our key managerial personnels. I will now call names of each Board members and key managerial personnel present at this meeting. The Board members and Key managerial personnels are requested to introduce themselves when called, by mentioning their name and location from where they are attending this 69th Annual General Meeting.”

Mr. Srikant Sharma:

“May I first request Mr. Sanjay Buch our Independent Director, and Chairman of the Board and Audit Committee. Mr. Sanjay Buch..”

Mr. Sanjay Buch:

“Good morning everybody. My name is Sanjay Buch. I am Independent Director, on the Board of Fermenta Biotech Limited attending this meeting from my office in Fountain, Mumbai and I have nobody else next to me while attending this meeting.”

Mr. Srikant Sharma:

“Thank you Sir. The next Board member is Ms. Rajeshwari Datla. She is a Non-Executive Director of the Company. Ms. Rajeshwari Datla please.”

Ms. Rajeshwari Datla:

“Hi, I am Ms. Rajeshwari Datla. I am non-executive Director of Fermenta Biotech Limited, and I am attending this meeting from Bombay. Thank you.”

Mr. Srikant Sharma:

“Thank you madam. The next Board member is Dr. Gopakumar Nair. He is an Independent Director of Fermenta Biotech Limited. Dr. Nair, please.”

Dr. Gopakumar Nair:

“I am Dr. Gopakumar G.Nair. I am Independent Director of Fermenta Biotech Limited. I am joining this AGM from my Office in Kandivali, East.Thank you”

Mr. Srikant Sharma:

“Thank you, Sir. Mr. Vinayak Hajare. He is an Independent Director and Chairman of Nomination & Remuneration Committee. Mr. Hajare, please.”

Mr. Vinayak Hajare:

“Good morning shareholders. I am Vinayak Hajare, Independent Director of Fermenta Biotech. I am attending 69th AGM from my residence in Deonar, Mumbai. Thank you.”

Mr. Srikant Sharma:

“Thank you. Ms. Rajashri Ojha. She is an Independent Director of Fermenta Biotech Limited. Ms. Ojha, please.”

Ms. Rajashri Ojha:

“Good morning. Namaskar to everyone. I am Rajashri Ojha. I am an Independent Director of Fermenta Biotech Limited. I am attending the meeting from Thane. Thank you.”

Mr. Srikant Sharma:

“Thank you ma'am. Our next Board member is Mr. Krishna Datla. He is the Executive Vice - Chairman of Fermenta Biotech Limited. Mr. Datla, please.”

Mr. Krishna Datla:

“Good morning. I am Krishna Datla, Executive Vice - Chairman of Fermenta. I am attending this meeting from Khandala.”

Mr. Srikant Sharma:

“Thank you Sir. Mr. Satish Varma is the Executive Director of Fermenta Biotech Limited. Mr. Varma please.”

Mr. Satish Varma:

“Good morning everybody. I am Satish Varma, an Executive Director of the Company. I am attending this meeting from Thane.” Thank you very much.”

Mr. Srikant Sharma:

“Our next Board member is Ms. Anupama Datla Desai. She is an Executive Director of our Company. Ms. Anupama please”

Ms. Anupama Datla Desai:

“Good morning everyone. I am Anupama Datla Desai. I am an Executive Director at Fermenta Biotech. I am attending this meeting from Bombay. Thank you.”

Mr. Srikant Sharma:

“Next is Mr. Prashant Nagre He is the Managing Director of the Fermenta Biotech Limited. Mr. Nagre please.”

Mr. Prashant Nagre:

“Good morning to everyone. I am Prashant Nagre, Managing Director of Fermenta Biotech Limited I am attending this meeting from Thane. Thank you so much.”

Mr. Srikant Sharma:

“Thank you Mr. Nagre. We have Mr. Sumesh Gandhi. He is the Chief Financial Officer and a Key Managerial personnel of Fermenta Biotech Limited. Mr. Gandhi, please introduce yourself?”

Mr. Sumesh Gandhi:

“Good morning everybody. I am Sumesh Gandhi and I am Chief Financial Officer of of Fermenta Biotech Limited. and I am attending this meeting from Mumbai. Thank you.”

Mr. Srikant Sharma:

“Thank you Mr. Gandhi. My name is Srikant Sharma. As I already introduced myself, I am a KMP of Fermenta Biotech Limited.

I also welcome Mr. Rajesh Hiranandani. He is the partner of Deloitte Haskins & Sells, LLP, the statutory Auditor of Fermenta Biotech. I also welcome Mr. Ankit Shah, the representative of our statutory Auditor. I welcome Mr. V. N. Deodhar. He is the Practising Company Secretary and he will be acting as a Scrutinizer for the e-voting of this AGM. Next is Mr. Pradeep Purwar. He is from Pradeep Purwar and Associates. He is our Secretarial Auditor. I welcome all these members and all these participants to this Annual General Meeting.

May I now request our honourable chairman, Mr. Sanjay Buch, to address to the member. Thank you.”

Mr. Sanjay Buch – Chairman:

“Good morning once again. As members are aware, the Annual Report of financial year 2020-21 including AGM Notice has been mailed electronically to the members whose emails are registered with us and the same has been uploaded on the company’s website, BSE website and the website of our Registrar, respectively.

The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Companies Act, 2013, the Register of Contracts or Arrangements in which the directors are interested, maintained under Section 189 of the Companies Act, 2013, and the relevant documents referred to in the Notice are available electronically for inspection by the members during the AGM at the Company’s website. The link is provided in the InstaMeet portal too.

With the permission of members attending this meeting virtually, I consider the AGM notice, Board’s Report and other relevant documents as read.

The audit report issued by Deloitte Haskins & Sells, LLP does not contain any qualified opinion. Therefore, in view of standard 13 of Secretarial Standard on General Meetings, I request members to consider the audit report as read.

As informed earlier in view of COVID 19 directives issued by the Government, this AGM is being convened electronically through Video Conferencing or Other Audio-Visual Means in accordance with the provisions of the Companies Act, 2013, SEBI Listing Regulations and various circulars issued by the Ministry of Corporate Affairs and the SEBI. The company has appointed Link Intime to provide facility on voting through remote e-voting, e-voting during the AGM and participation in the AGM through Video Conferencing or Other Audio and Video Means facility”

Mr. Sanjay Buch – Chairman:

“My Esteemed Shareholders, once again welcome to this 69th Annual General Meeting of the Company held virtually on this 3rd September 2021. Distinguished Board members of

the Company, ladies and gentlemen, a very warm welcome and good morning to all of you once again. We hope you and your families are healthy and safe. On behalf of all the board members of the Company and Fermenta team, I welcome you to the 69th Annual General Meeting. Thank you for joining us today.

Before I proceed with my address to the members, I, on behalf of the Board members and the entire Fermenta team would like to place on records our deepest appreciation and gratitude to all the doctors, paramedics, Police personnel, Government employees and other Covid warriors who have been enduring immense hardship to fight such a formidable battle amidst extremely difficult circumstances. It is the dedication, sacrifice and service of frontline workers that is helping us to fight this crisis.

In view of circulars issued by the Government of India and other regulatory authorities and in accordance with the provisions of the Companies Act, 2013, the 69th AGM of the company is being convened electronically through Video Conferencing or Other Audio-Visual Means and without the physical presence of the members at a common place. The Annual Report for the year ended 2020-2021 including AGM Notice has been mailed electronically to the members and the same has been uploaded on the company's website too.

Last several months were marked by challenges due to COVID-19. Acknowledging these challenges early, Fermenta team implemented a business continuity plan that endeavoured to minimize operational disruptions and ensure personnel safety. Your company continued to operate its manufacturing sites and other locations in accordance with the Governments advisories, while strictly adhering to the prescribed safety provision and protocols.

In my address, I shall briefly cover the important milestones and performance of the Company in FY 21 and the first quarter of FY 2022.

In FY21, on a standalone basis, the Company recorded total income of Rs. 37,944 Lakhs and net profits of Rs. 5,197 Lakhs as against Rs. 31,282 Lakhs and net profits of Rs. 6,367 Lakhs respectively in the corresponding FY20. On a consolidated basis, in the FY21, the Company, recorded total income of Rs. 38,554 Lakhs and net profit of Rs. 4,551 Lakhs, as compared to Rs. 30,527 Lakhs and Rs. 5,952 Lakhs respectively in the previous year. On a standalone basis the total Income and operating EBITDA saw a growth of 21.3% and 22.65% respectively in FY21. With respect to the Vitamin D3 business, there was a

positive impact on the demand front in FY21, and consequently in quarter 4 of FY21 the volumes of Human Vitamin D3 40 MIU doubled over Q4 FY20. Fish Oil cholesterol saw sales of approx. Rs 2344 Lakhs in the financial year, which constituted around 6% of total operational revenue of your Company.

The Board of directors of Fermenta are pleased to recommend the final dividend of 2 Rupees 50 paisa per equity share of Rs. 5/- each, that is 50% dividend for the financial year ended 2020-21 for members approval.

In the first quarter of FY22, the company, on a standalone basis, achieved total income of Rs. 10,996 Lakhs and a net profit of Rs. 1,279 Lakhs, as against Rs. 10,221 Lakhs and Rs. 1,631 Lakhs respectively in the corresponding first quarter of FY21. On a consolidated basis, the company in the first quarter of FY2022 recorded total income of Rs. 11,147 Lakhs, along with a net profit of Rs. 1,155 Lakhs as against Revenue of Rs. 9,572 Lakhs and a -profit of Rs. 1,360 Lakhs was registered in the corresponding first quarter of FY21. CAPEX for capacity expansion at Dahej plant of the Company has been capitalised in quarter 1-FY22, which resulted in the increased installed capacity by around 20%.

The revenue ratio of Vitamin D3 between Human Nutrition & Animal Nutrition has moved from 47:53 in quarter 1 of FY21 to 77:23 in quarter 1 of FY22 in favour of Human Nutrition. Vitamin D3 Human Nutrition volumes continue to grow quarter-on-quarter and year-on-year and the Animal Nutrition continues to show a decline.

Fermenta's US subsidiary, Fermenta Biotech USA LLC, acquired a majority stake in a US-based vitaminplayer (renamed as Fermenta USA, LLC) to widen its distribution strength in the US market.

The Company developed and filed patent applications for enzymatic synthesis of Molnupiravir, an orally active COVID-19 drug. This novel technology uses green chemistry to provide a sustainable, efficient, and scalable form of treatment to fight against COVID-19 virus.

Coming to the new team and the appointments The Board has recommended re-appointment of Mr. Satish Varma who retires by rotation at this AGM and being eligible, offers himself for re-appointment for members' approved.

Mr. Krishna Datla's term as a Managing Director, ended on May 8, 2021. The Board appointed Mr. Krishna Datla as a Whole-time Director of the Company, designated as Executive Vice-Chairman, for a term of three years effective from May 9, 2021.

The Board also appointed Mr. Prashant Nagre as an Additional Director effective from May 06, 2021. Further, Mr. Nagre was elevated from the position of Chief Executive Officer to the office of Managing Director effective from May 09, 2021, for a term of three years.

These appointments are recommended by the Board for members' approval.

We welcome Mr. Prashant Nagre to this first AGM and wish him all the good wishes for future endeavours.

Let me touch upon some accolades and awards in the year 2021 received by the Company:

Mr Prashant Nagre, Managing Director, was felicitated with the award for India's Best Leaders in Times of Crisis. He was one amongst 50 leaders of large-sized organizations recognized as India's Best Leaders in Times of Crisis 2021 who have demonstrated exceptional ability in dealing with complex environment caused due to the pandemic.

For the third consecutive year Fermenta has been recognised as a Great Place to Work for the period April 2021 – March 2022. This acknowledgement is a validation of Fermenta's focus on workplace excitement, challenges, and learning. Fermenta is one among only eight companies adjudged as India's Best Workplaces in Biotechnology and Pharmaceuticals 2021.

The Economic Times Inspiring CEOs 2021 award Organized by the prestigious Economic Times, Mr Nagre was felicitated with this award recognizes inspiring leaders across industries in India.

Fermenta also received Silver Medal from Ecovadis in sustainability management system assessment which assesses the quality of the company's sustainability management system through its policies, actions, and results. Receiving a silver medal indicates that Fermenta was amongst the top 25% of the rated companies.

Now I will touch upon Companies Corporate Social Responsibility activities

Fermenta as a responsible corporate citizen believes in 'learn from the community', 'plan with the community' and 'work with the community'. Over the years, CSR activities of

the Company have diversified and expanded into new communities and more stakeholders.

In the year under review and keeping the pandemic situation in mind, our CSR activities exceeded our planned outlay and was centered towards supporting the visually impaired and differently abled, supporting heart surgeries, assisting paraplegic ex-defence personnel, promoting animal welfare, rural development and promoting health care and contributing towards covid preparedness.

We are proud to state that for the second consecutive year, Fermenta has donated 16,00,000 capsules of Vitamin D3 for the benefit of two lakhs Maharashtra Police personnel, as part of its initiative “Help Protect Our Protectors”. Fermenta team at Dahej manufacturing facility contributed whey protein to more than 1,500 Gujarat police personnel too.

Fermenta extended its association with the National Association for the Blind to support visually impaired individuals from the weaker sections of the society, especially in these challenging times.

Fermenta has initiated and implemented Nurture Nature programme, with the objective of ensuring environmental sustainability, protection of flora and fauna, animal welfare, conservation of natural resources and other related activities.

The key benchmark in the appraisal of companies is how they fare on the environment-social-governance commitment. There is a growing conviction that a robust ESG fabric enhances stability, increases credibility, and establishes the basis for long-term stakeholder value.

Your Company’s ESG initiatives has further strengthened during COVID-19 pandemic. In response to the challenges of the pandemic, your company focussed on and took several employee support initiatives to ensure the well-being of its employees and their family members, which included providing medical assistance, conducting vaccination drives at all the company’s locations, launching employees-initiated financial assistance, providing counselling support through employee assistance program and initiating tie-ups with various medical institutions to ensure timely medical help for the employees.

The Company has been providing work-from-home facility to its employees and wherever physical attendance is required, all safety measures, precautions and protocols are being adhered to in accordance with the Government advisory.

It is heartening to state that during the pandemic, the Company recruited 142 executives to strengthen Company's Human Capital across functions and locations.

On behalf of all the Board of Directors, I would like to express deep appreciation to the employees of the Company at all the levels, members, bankers, financial institutions, regulatory bodies, and other business associates for their support during the year under review. The Board of Directors also expresses its deepest gratitude to Covid warriors all over the world.

Let us come together to overcome the challenges and emerge victorious from this unprecedented hardship caused by the pandemic. I request each one of you to stay safe and take care of your loved ones and others as well.

Thank you very much!"

Now coming to the Agenda and Business Items:

In compliance with the provisions of section 108 of the Act and the Rules framed thereunder read with Regulation 44 of Listing Regulations, the Company has provided the facility of remote e-voting (including e Ballot Forms), through Link Intime India Private Limited to exercise votes on the items of business stated in the AGM Notice, and the members are entitled to participate in the remote e-voting process or voting at the AGM electronically.

The remote e-voting period commenced on August 31, 2021(9.00 a.m. Indian Standard Time) and ended on September 2, 2021 (5.00 p.m. Indian Standard Time).

Mr. V. N. Deodhar, Practising Company Secretary, has been appointed as the Scrutinizer to scrutinize the remote e-voting (including the Ballot Forms received from the Members) and e-voting process for this AGM.

Members who are participating in this AGM through VC/OAVM and have not voted through remote e-voting or Ballot form earlier, can now vote on the following resolutions on the commencement of e-voting.

Members may please note that the below resolutions have been recommended by the Board of Directors for members' requisite approval. Facility to vote through remote e-voting was open for 3 days prior to this AGM and has been closed yesterday in accordance with the provisions of the Companies Act, 2013 and SEBI Listing Regulations. In view of remote e-voting and as per standard 7.1 of the Secretarial Standard on General Meetings, proposing and seconding of the resolutions is not required.

As members who have received notice are aware that the business agenda item is divided into two parts. The First part deals with the ordinary business which is to

To receive, consider and adopt the audited Standalone Financial Statements of the Company for the financial year ended March 31, 2021, Reports of the Board of Directors, and the Auditors thereon; and the audited Consolidated Financial Statements of the Company for the financial year ended March 31, 2021 and the Report of the Auditors thereon, as an ordinary resolution.

Item (ii) To declare dividend of Rs.2.50 per equity share of Rs. 5 each for the financial year ended March 31, 2021, as an ordinary resolution

Item (iii) To appoint a Director in place of Mr. Satish Varma (DIN Number – 00003255), who retires by rotation and, being eligible, offers himself for re-appointment, as an ordinary resolution

Second part deals with the business to be conducted as a special business:

Item (iv) To appoint Mr. Krishna Datla as a Whole-time Director of your Company, designated as Executive Vice-Chairman, for a period of 3 years w.e.f. May 9, 2021, as a special resolution.

Item (v) Appointment of Mr. Prashant Nagre, as a Director of the Company, as an ordinary resolution.

Item (vi) To appoint Mr. Prashant Nagre as Managing Director of the Company for a period of 3 years w.e.f. May 9, 2021, as a special resolution.

Item (vii) To approve Remuneration of Cost Auditor of the Company, as an ordinary resolution.

Item (viii) To approve payment of Commission to Non-Executive Directors for the financial year, 2020-21 as a special resolution.

I would like to invite now the queries if any on the notice and financial statement of the Company from the members on the Business Items. I request the Company Secretary Mr. Srikant Sharma to Moderate the queries received from the members.

Mr. Srikant Sharma – Company Secretary:

“Thank you, Chairman Sir. We will now unmute the members who have registered themselves as speakers. Members are requested to ask their queries when called for. Members are also requested to keep the queries short and to provide equal opportunity to other members to put across their queries. Once all the questions are put, Mr. Satish Varma, our Executive Director will answer the same. I request the first speaker to put forth the question.”

Mr. Srikant Sharma – Company Secretary : Our first speaker is Ms. Ashalata Maheshwari.

Ms. Maheshwari apprised the performance of the Company for the year under review. She mentioned on the investment in IT during Lock down for work from home. No question was raised from her side.

Mr. Srikant Sharma – Company Secretary, Thank you Ashalata madam, our next speaker, is Ms. Lekha Satish Shah.

Ms. Lekha Shah:

“Respected chairman sir, Board of Directors, and my fellow members, Good afternoon to all of you. Myself Lekha Shah from Andheri. First of all, I would like to say that I am very much thankful to our Company Secretary Mr. Srikant Sharma ji for very good investors services and also sending me the AGM notice by email well in time in such a difficult time, which is full of knowledge. Sir, the times are tough and unpredictable. Currently I am sure our Company is delivering growth and increasing shareholder’s value. In spite of difficult situation, I thank our Company for giving dividend this year and also noticed in CSR activities that you have done so many good deeds for Maharashtra police. Sir, I am happy to see all the good that you have done during this difficult time and I always pray to god that he always showers his blessings upon you. Sir, I am confident that with your vision and determination you will lead our Company to greater heights and also I pray to god that our Company should grow more and more under you and your team sir. Specially,

Link time sent us direct link to the meeting on time. We do not face any challenge while join the meeting. Thank you Link Intime, specially Prashant bhai, Devang bhai, Pramila ben. Sir, I would like to ask few questions.”

- My first question is : What Steps are taken by the Management on minimize the impact on business income and business operations during this Covid 19 and steps are taken for Cost cutting in COVID-19 pandemic?
- My second question is what is the management for next 2 years?
- Sir, my third question is what are the learning from the lock down and how is the Company implementing those learning?
- My fourth question is are all our company employees vaccinated against COVID 19?
- My fifth question is how many employees were affected by Covid-19?
- I would like to say I strongly propose all the resolutions for today’s meeting.
- My best wishes for Company’s prosperity. Thank you, sir.

Mr. Srikant Sharma – Company Secretary: Thank you, Ms. Shah. Our next speaker is Mr. Jaydip Bakshi from Calcutta.

Mr. Jaydeep Bakshi:

“Good morning chairman, Board of Directors, CFO. Myself Jaydeep Bakshi connecting from the city of Kolkata. Thanks to our Company secretary Mr. Srikant Sharma for giving me an opportunity to express my views and really maintaining investor service relation really well, and also to the entire secretarial department for conducting this video conference in a smooth manner.”

- Sir we have two manufacturing facilities in Kullu and Dahej. What is the present capacity at these two plants?
- Our company has clientele across the globe. How much is worldwide distribution affected?
- What about environmental solution in Wastewater Management and treatment?
- Step taken to provide awareness regarding the deficiency of Vitamin D in the nation.
- What is the future outlook on international food preservation?
- Thought process regarding safety and waste management.
- Is any new company being acquired?
- Any future plans to counter the wave?

Thanks for the dividend. Thank you and namaskar.

Mr. Srikant Sharma – Company Secretary: Thank you, Mr. Bakshi for your kind words. Our next speaker is Mr. Santosh Kumar Saraf.

Mr. Santosh Kumar Saraf expressed, in hindi, his views about importance of women employees. He enquired about female employees in the company. He further asked:

- “What is the capex plan in the future?
- What are the new products to be launched in the market?
- What are the steps taken for clean energy, avoid use of plastic and rain harvesting?
- Please allow video clips of the shareholders in the future AGM which will be held in person.”

Mr. Srikant Sharma – Company Secretary: Our next speaker is Mr. Pramod Kumar Agnihotri. He is from Mumbai.

Mr. Pramod Kumar Agnihotri:

- I am P. K. Agnihotri from Mumbai. I am very happy to attend this Annual General Meeting and the results of this company which I have gone through, and I am happy to see the progress of the Company. I wish all your staff has been taken care because of this Covid 19 problem. If staff is taken care of, we will have a safer journey ahead.
- Coming to your balance sheet, dividend of Rs. 2.5 i.e. 50% which is announced, I welcome it. Although the earning per share this year is Rs. 18 which is slightly down by Rs. 22 year before i.e. 20% down.
- Return on capital this year is only 10% as compared to last year which was nearly 34% i.e. 30% down. What is the reason and what are the measures we can take to improve further?
- Company has been doing a steady growth and we have resulted in a profit, although little less, but our book value is still strong. So our Company is becoming strong day by day. I am very happy about that.
- In our CSR activity, we have adopted a Leopard cub. What is the budget for this in future? Is the same being done in future also?

- From financial front also, the Company has achieved higher income in view of continued operations of Dahej and Kullu units for Viatmin D which will witness continued demand in future also.
- I wish you all the Best. Thank you.”
- I congratulate the entire Board which has come out so well in spite of difficult period.

Mr. Srikant Sharma – Company Secretary: Thank you Pramod ji. Our next speaker is Ms. Vasudha Dakwe.

Ms. Vasudha Dakwe

“Very Good morning to respected Chairman sir, Board of directors and my fellow shareholders. Myself, Vasudha from Thane. I would like to congratulate our Company secretary, Srikant sir, for sending me the soft copy of the report well in advance which in itself is very clear and transparent. I would also like to congratulate our CSR committee members for doing their work so well. I would also like to congratulate for declaring dividend even during this pandemic time. I would like to ask the following questions:

- Please throw some light on R&D expenditure.
- Secondly, on Pg. 273, unclaimed dividend transferred to IEPF. Try to avoid transferring such a huge amount to IEPF.
- Woman employees are less. Please try to increase.
- I support all the resolution and wish the Company all the best for the coming financial years.
- I also give my best wishes for coming festive seasons.
- Thank you very much. Sir.

Mr. Srikant Sharma – Company Secretary: Thank you madam. Our next speaker is Mr. Hardik Jain.

[Moderator informed that Mr. Jain did not join the panel]

Mr. Srikant Sharma – Company Secretary: Our next speaker is Mr. Aspi Besania.

Mr. Aspi Besania:

- “I am pleased to see all the Directors in Good Health including Mr. Krishna Datla, Mr. Sanjay Buch and Mr. Satish Varma, and also our CFO and CS.

- I Welcome Mr. Krishna Datla as Executive Vice Chairman and Mr. Prashant Nagre as MD. I am sure they will take the Company to new heights.
- Sir in first quarter year on year PBT grew almost 10%, however due to higher tax, PAT has reduced. How do you see going forward ?
- Sir Property – What is the occupancy Rate? Conflicting news come. Some say due to work from home, less office space will be required, and some say that due to social distancing more office space will be required. What is your experience?
- I appreciate your reducing the dividend to Rs. 2.50 from Rs. 5.
- Sir, why are FBL US and Germany making losses?
- Sir, our year-end inventory has increased from Rs. 128 Cr to Rs. 162 Cr. Has it reduced in the first quarter?
- Sir, during the year, 46 Cr plant has been commissioned. Where is this plant? And building of Rs. 14 Cr has also been commissioned. Which building?
- Sir, our borrowings are Rs. 207 Cr. What are the plans to reduce the same?
- Sir Thank you and all the best.

Mr. Srikant Sharma – Company Secretary: Thank you Mr. Aspi. I would like to invite Shastra Capital Private Ltd’s representative to put across their questions.

[Moderator informed that representative of Shastra Capital Private Ltd is not available in the panel]

Mr. Srikant Sharma:

“With this we have captured all the registered speaker and they have put all their questions which we will be now answering. May I now request our Executive Director Ms. Satish Varma, to reply to the queries put by the members.”

Mr. Satish Varma – Executive Director:

“Good afternoon, everybody. Thank you for all the nice kind words that you have for the Organisation and our team. And thank you so much for all the blessings. I will try to answer all the questions put by the members, may be not in the sequence of which you have asked, but I will try to address all the questions.

One of the most common things that was asked by the members was preparedness for covid and how well our team is being taken care of and what was the impact with us. To start with, unfortunately, Fermenta is also and our team members are also not immune to this pandemic. We have had our fair share of Covid impacting our employees across all

our sites, especially in the manufacturing sites as well as in the R&D site where there is more compulsion to have physical attendance for work. Unfortunately, we have lost one of our colleagues in Kullu during this whole pandemic. Otherwise, everyone else has been safe. We continue to monitor and take care of our employees and their families. We did vaccination drives across all the sites for not only our employees but their families. We are happy to say that 95 % of our employees have had their 1st vaccination dose and over 60 % have completed two doses.

In terms of Business continuity because of Covid impact. We have seen disruptions especially in logistics, fortunately because of the precautions that have been taken by your Company we have not really had many disruptions in the plants. One of the major things that the Company has done apart from taking care of employees and the protocols and all the guidelines being followed is increase in inventory across different stages right from raw materials to semi-finished or finished goods and everything else that was needed to do to be prepared for any sudden impact that might come to us either because of logistics disruptions or because of the impact on the employees and we continue to do so.

What is the learning from the lock down? As an when we see anything that is unanticipated, we quickly learn and overcome it. So far, touchwood, we have been able to manage things an continue to grow.

There was one more common question regarding woman employees. We have almost 30% -35% share of woman employees at our head office level including the R&D. As far as plants are concerned, we do have fair share of woman employees. We are always on the lookout to see how we can increase that ratio and we will continue to do so.

What is the Capax plan in the future? As you know that the Company has recently capitalised two big projects: One, the backward integration to manufacture own cholesterol – Rs. 60 Cr., and Two, the capacity expansion of the new plant / building which is put up – Rs.30 to Rs. 35 Cr for the capacity expansion. So these two things have been capitalized currently.

We have started investing into premixed plant and then FRK related plant – Rs. 30 to Rs. 40 Crs. We do have plans to start building more capacities at our Greenfield project in

Saykha GIDC, Fermentation, Mineral's capacity apart from capacity expansion - Rs.150-Rs.200 Crs over the next 3 years or so.

What is the Capacity Utilisation Plant wise? On the human side, both the plants are running in more or less with full capacity. On the animal side, as the demand has been low a large portion of that is attributable to the Covid impact, and the meat consumption and animal industry being on the downside right now. In nascent stages, we are seeing progress even during this pandemic time. We hope that over the next few years we will be contributing to the overall numbers.

Any acquisition plans? Currently we do not have anything that is in our visibility. If at all there is something, we will always come back to you.

How do we reduce environmental impact? Of course we do everything that is possible to do. E.g. In our Thane Building, solar has been set up completely. Use of recycled water across all our locations - whether it is head office or plants to the extent possible. Plastic - we try to avoid use of plastic completely except for where packaging and other things are required which is more regulatory wise. It has to go through the specifications so except for that we try to reduce the utilization of plastic and all that.

Enzyme portfolio, and someone asked a question about Advance Enzymes. We do not have any tie-up or anything with Advance Enzymes and typically most of the Enzymes that we are currently manufacturing and are focused on Industrial Enzymes. These Enzymes help in chemical process, to reduce the cost, to reduce the environmental impact that's where our enzymes work, currently we do not have any enzymes in the food and other businesses.

R&D expenditure. Our R&D expenditure is between to Rs.12 to 15 crores. It might have been impacted due to the COVID times. Otherwise, that is the average R &D expenditure that we have.

Someone asked a question on Dividend that it could be higher. Of course it could be higher. We will always like to do that. The Board and Management tries to find balance between the Company's debt requirements, capex requirements and of course the reward

to the shareholders. This year dividend is coming on top of a 2:1 bonus that was declared post last dividend. I just would like to highlight that.

Return on capital. You see the number down because of the capitalisation that we have done on these two big projects. As we move forward, I am sure we will come back to good returns on capital.

Leopard cub. Leopard cub is in the Sanjay Gandhi National Park. They take care of it. We just do monetary support to take care of the cub. It must be around lakh of rupees per year or lakh and a half rupees per year to sponsor the cub. That's it. We do not have the cub in our possession or anything. It is completely taken care of by the Sanjay Gandhi National Park authorities themselves in their premises.

Someone asked about new products. I think Mr. Saraf in his note has also asked about new products. As you see, we have introduced Cholesterol from fish oil, Astrazinten, omega 3 fatty acids, Vitamin A & D that goes into oil fortification. As I have mentioned earlier, we have started looking into the setting up of a premix plant as well for that business.

The last question, which I will ask Mr. Srikant Sharma to handle, is the question regarding unclaimed dividend. If there is anything else that we have missed out, please feel free to get in touch with Mr. Sharma. I am sure he will be more than happy to address your queries. Thank you. Srikant, over to you''.

Mr. Srikant Sharma – Company Secretary: Thank you, Sir. The question on unclaimed dividend to IEPF was raised by Ms. Vasudha Dakwe. The transfer of unclaimed dividend to IEPF is a statutory requirement. What we do as a practice is that we inform all the shareholders through newspaper notices that if any of the shareholder has not claimed the dividend, kindly contact the Company's registrar or the Company directly in order to encash the unclaimed dividend. We also mention in our Annual Report about the unclaimed dividend, and we also inform that the shareholder can write to the Company or the registrar to claim the unclaimed dividend. As I told you, it is a statutory requirement. Even after intimating the shareholder, if the shareholder fails to encash the unclaimed dividend, there is no other option but to transfer to IEPF for unclaimed dividend or IEPF suspense accounts for shares. I would also like to mention that if any of the unclaimed

dividend or shares that has been transferred to IEPF, there is a provision where they can approach the IEPF and claim back the dividend as well as shares transferred to IEPF suspense account. Thank you.

Now may I request our chairman to take up the proceedings.

Mr. Sanjay Buch – Chairman:

“Thank you Mr. Verma and Mr. Sharma for addressing all the queries raised by the members. As all the queries have been responded and clarified and the business of the meeting is therefore, now complete, members are requested to press ‘Cast your vote’ tab through Instameet portal and carry out their e-voting exercise. Members who have not cast their votes through remote e- voting are now requested to cast their votes for resolutions through e-voting process in next 30 minutes. Mr. V.N. Deodhar, Practising Company Secretary, the Scrutiniser shall conduct of the voting in a free and fair manner.

The Scrutinizer shall, immediately after the conclusion of voting exercise at this AGM, unlock the votes cast through remote e-voting (including Ballot Forms) and the e-voting. He shall make a consolidated Scrutinizer’s Report of the votes cast in favour or against, if any, within 2 working days of the conclusion of this AGM.

The results declared along with the Scrutinizer’s Report shall be placed on the Company’s website, and on the Registrar’s website and shall also be communicated to the Bombay Stock Exchange Limited.

With that, I once again, thank all the members, directors, and other participants in this AGM for attending the video conference Annual General Meeting of the Company. I also thank Company Secretary, Mr. Srikant Sharma and other company officials to successfully arranging this seamless meeting, Over to Mr. Sharma please.”

Mr. Srikant Sharma – Company Secretary:

“Thank you, Chairman Sir. With a vote of Thanks, I would request all the members participating in this meeting to cast their vote the moment on the screen you will see the

commencement of E-Voting will flash on the screen and thereafter for a period of 30 minutes the e-voting can be done by the members. Thank you for attending this AGM. Now we can conclude this AGM however the voting process will continue for next 30 minutes. Thank you so much.”

E-voting commenced
(30 minutes)

End of E-voting.
End of meeting.

Question asked by shareholders on the InstaMeet Dashboard

1.	<p>Ms. Vasudha Vikas Dakwe (IN30267933314087)</p> <p>Congratulations to our Company Secretary Srikant Sir for sending soft copy of annual report well in advance which itself is clear and transparent.</p> <p>I support all the resolution.</p> <p>What is the impact of Covid Pandemic situation on current staff and what steps you have taken for the benefit of them?</p>
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