CIN: L99999MH1951PLC008485

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Maharashtra, India.

Tel.: +91-22-6798 0888 Fax.: +91-22-6798 0899

Email: info@fermentabiotech.com, Website.: www.fermentabiotech.com



F.No.:908

May 28, 2025

Corporate Relations BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai – 400 001

Dear Sir,

Sub: Press Release

Ref: Scrip Code 506414

In connection with our intimation dated May 28, 2025, please find enclosed herewith the 'Press Release' regarding the audited financial results for the quarter and year ended March 31, 2025.

Kindly take the above on record.

Thanking you,

Yours faithfully,

For Fermenta Biotech Limited

#### Varadvinayak Khambete

Company Secretary & Head - Legal Membership No. A33861 Encl: As above

Factory: Village Takoli, P.O. Nagwain, Dist. Mandi - 175 121, Himachal Pradesh, India. Tel.: +91-1905-287246 / 48 / 49

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# Fermenta FY25 Revenues INR 481.3 cr, up 39% YoY; Net Profit INR 76.4 cr vs year-ago loss

BSE: 506414	Bloomberg: FERMENTA:IN	Reuters: FERM.BO

- Consolidated Revenue for FY25 INR 481.3 crore, up by INR 134 crore YoY
- Consolidated EBITDA for FY25 INR 121.6 crore, up 209% YoY
- Q4FY25 Consolidated Revenues INR 143.7 crore, up 40% YoY; down 9% QoQ

Mumbai, 28 May 2025: Fermenta Biotech Limited, India's leading manufacturer of premium-grade APIs, intermediates, and mixes of vitamins and minerals for the global markets, today announced that its consolidated revenue (other than from real estate) for the financial year ended 31 March 2025 was INR 427.0 crore, up 57% from the same year-ago period; EBITDA for FY25 was INR 83.3 crore against loss of INR 22.3 crore a year ago.

# **Key financials (consolidated) without real estate:**

	Q4FY25	FY25
Revenue	INR 133.8 crore (up 36% YoY, up 11% QoQ)	INR 427.0 crore (up 57% YoY)
EBITDA	INR 32.2 crore (up 200% YoY, up 30% QoQ)	INR 83.3 crore (up by INR 105.6 crore YoY)

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#### **Key financials (consolidated) with real estate:**

	Q4FY25	FY25
Revenue	INR 143.7 crore	INR 481.3 crore
	(up 40% YoY, down 9% QoQ)	(up 39% YoY)
EBITDA	INR 40.8 crore	INR 121.6 crore
	(up 280% YoY, down 26% QoQ)	(up 209% YoY)
Profit after tax	INR 33.3 crore	INR 76.4 crore
	(up INR 40.5 crore YoY, down 12% QoQ)	(up INR 100.4 crore YoY)
EPS after exceptional item	INR 11.79	INR 26.35

### **Performance highlights:**

- Human nutrition volume grew by 48% over FY24
- Animal nutrition volume grew by 24% over FY24
- The company successfully completed validation batches for its spray dried (SD) variant of Vitamin D3 100,000 IU/g powder for human nutrition Vitamin D3 100 SD and started the qualification process with leading global customers and regulatory authorities.
- The company also successfully completed commercial scale production of its plant-based Vitamin D3 active ingredient using its proprietary technology developed in-house and completed validation batches of its plant based D3 in Oil and D3 spray dried powder variants for human nutrition-Vitadee Green<sup>TM</sup> 1

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MIU Oil and Vitadee Green<sup>TM</sup> 100 SD and started qualification process with leading global customers and regulatory authorities.

- Fermenta received letter of approval from GAIN, reinforcing its global commitment to quality and nutrition
- Our German subsidiary showed standalone FY25 revenue of INR 38.2 crore, 412% growth from INR 7.5 crore a year ago, with EBITDA of INR 13.9 crore, against loss of INR 9.2 crore a year ago. Our US subsidiary showed revenue of INR 50.4 crore, up 81% from INR 27.8 crore a year ago with EBITDA at INR 0.5 crore loss, against INR 1.6 crore loss a year ago

Commenting on the results, Prashant Nagre, Managing Director, said:

"FY25 marks Fermenta's complete operational turnaround, validating our strategic focus and unwavering commitment to excellence. Strong volume recovery in our core Vitamin D3 business, successful geographic expansion across Latin America and Southeast Asia, and breakthrough innovations like Vitadee Green<sup>TM</sup>—the world's first pharmacopeial-grade plant-based Vitamin D3—demonstrate our resilience and technical leadership.

With strong cash flows, improved margins across all product lines, and new value-added products gaining meaningful market traction, we've built a robust foundation for sustained growth. Our disciplined approach to capital allocation, proactive risk management, and strategic partnerships position us to capitalize on emerging opportunities while advancing our vision of top-quality global nutritional wellness for all."

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# Revenue mix (consolidated)

	FY25 (INR crore)	FY24 (INR crore)	YoY change (%)
Nutrition Business			
Vitamin D3 – Human Nutrition	216.3	140.5	+54%
Vitamin D3 – Animal Nutrition	94.0	38.2	+146%
Others	40.0	38.7	+3%
Other Business			
Other APIs and Intermediates	37.5	28.6	+31%
Green Chemistry Solutions / Enzymes	7.0	5.4	+30%
Environmental Solutions	22.2	11.8	+88%
Other Income	19.6	20.4	-4%
Value Unlocking			
Real Estate	44.6	63.9	-30%

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#### Geographical revenue mix (consolidated) excluding real estate value unlocking

	FY25	FY24	Change (%)
India	40%	46%	-6%
Europe	27%	20%	+7%
North America	17%	13%	+4%
Others	16%	20%	-4%

Financial Statements can be accessed through this link:

#### **About**

Fermenta Biotech Limited delivers best in class, science-backed nutritional ingredients across a wide range of market segments, including Pharmaceuticals, Dietary Supplements, Food & Beverages, and Veterinary. State-of-the-art manufacturing facilities located at Kullu (Himachal Pradesh) and Dahej (Gujarat) drive FBL's comprehensive portfolio of premium vitamins, nutritional premixes, and ingredients for Human and Animal Nutrition.

Our products and services cater to the exacting standards of the world's leading pharma, dietary supplements and food brands, and veterinary and animal feed producers for best-in-class solutions that enhance health, support preventive care, and drive life productivity. With decades of expertise at global-scale complex manufacturing, we also provide research-based custom solutions in green chemistry and environmental solutions.

#### **Disclaimer**

No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this release. Such information and opinions are in all events not current after the date of this release. Certain statements made in this release may

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not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of Fermenta Biotech Limited ("Company" or "FBL" or Fermenta), which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this release are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.

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